

## Becoming a KFB Insurance agent

# COMMON QUESTIONS

### 01 Where in Kentucky is KFB Insurance looking for agents?

We are looking to contract agents in every region within the state.

### 02 What is the annual income of an agent?

Expected first-year income is typically \$65k-90k. Top producing agents could earn more. With uncapped income potential, a six-figure income can be made early in your career. As you grow your book of business, your income can grow annually.

### 03 Are there opportunities for advancement?

When contracted, you will begin your career as an agent working with an agency manager. Agents are eligible for agency manager candidacy after 3 years and the completion of required training.

### 04 Do agents get company benefits?

Independent contractors do not have health benefits or a 401k like employees, but the income potential is unlimited.

## ADDITIONAL INFORMATION

KFB Insurance is Kentucky's largest Property & Casualty insurer domiciled in the state. We've been rated an A or better by the AM Best Company since 1949, and we're listed as a top 50 P&C insurer by Ward Benchmarking. We were also named one of America's Best Insurance Companies for 2022 by Forbes.

New agents start their careers at KFB Insurance with a \$500,000 P&C book of business to work and prospect.

The only start-up fees required are for acquiring and maintaining licenses. KFB covers pre-licensing fees.

As a KFB Insurance agent, you'll receive mentorship from a proven team with opportunities for training and professional development.

Learn more and apply today at [kfbcareers.com](https://kfbcareers.com). For questions and additional information, please contact our Recruiting Specialist, Terra Knox, by emailing: [Terra.Knox@kyfb.com](mailto:Terra.Knox@kyfb.com).

